PROJECTED CASH FLOW BASED ON HISTORICAL FIGURE AND ESTIMATES

Category	1/1/2021	2/1/2021	3/1/2021	4/1/2021	5/1/2021	6/1/2021	7/1/2021	8/1/2021	9/1/2021	10/1/2021	11/1/2021	12/1/2021
Members:	635	641	645	643	640	628						
Members w/ Staff Membership	170	178	182	188	189	189						
Cash Flow Balance	381,250.62	414,879.87	403,750.94	481,820.96	504,254.72							
Delta	n/a	33,629.25	-11,128.93	78,070.02	22,433.76	-504,254.72	0.00	0.00	0.00	0.00	0.00	0.00
2021 Paragon Acct Balance	381,250.62	430,863.89	401,473.12	482,787.76	507,841.93							
2021 Money Market Balance	60,259.58	60,263.02	60,265.98	60,266.87	60,268.13							
2021 NCCA Investor Account	899,277.78	890,251.42	904,622.46	913,565.87	942,727.37							
2021 TOTAL Bank Balance	1,340,787.98	1,381,378.33	1,366,361.56	1,456,620.50	1,510,837.43							
2020 Paragon Acct Balance	243,826.81	293,218.18	310,284.38	306,679.96	287,207.17	275,671.07	280,510.07	306,174.14	340,633.40	348,255.45	336,835.00	349,642.84
2020 Money Market Balance	60,231.32	60,236.42	60,239.05	60,240.68	60,241.17	60,241.68	60,242.18	60,244.02	60,245.89	60,247.11	60,248.73	60,250.47
2020 NCCA Investor Account	814,920.43	809,484.27	769,246.58	676,665.06	731,402.97	761,634.31	779,675.77	811,222.49	840,422.38	825,745.94	814,178.93	876,110.32
2020 TOTAL Bank Balance	**1,118,978.56**	**1,162,938.87**	**1,139,770.01**	**1,043,585.70**	**1,078,851.31**	**1,097,547.06**	**1,120,428.02**	**1,177,640.65**	**1,241,301.67**	**1,234,248.50**	**1,211,262.66**	**1,286,003.63**
2019 FC Operating Account Balance	8,863.17	8,858.17	8,853.17	8,848.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2019 Paragon Acct Balance	194,736.74	256,797.27	235,234.32	244,155.09	250,183.76	244,916.06	247,667.10	248,010.85	263,771.80	245,698.62	229,328.00	
2019 Money Market Balance	60,611.35	60,612.89	60,614.15	60,616.93	60,619.04	60,619.95	60,200.96	60,201.51	60,211.19	60,221.25	60,225.37	60,228.41
2019 NCCA Investor Account	688,180.65	727,627.89	746,348.78	750,526.10	771,133.58	739,391.74	773,119.82	774,522.55	764,535.39	774,225.04	784,347.68	798,803.71
2019 TOTAL Bank Balance	**952,391.91**	**1,053,896.22**	**1,051,050.42**	**1,064,146.29**	**1,081,936.38**	**1,044,927.75**	**1,080,987.88**	**1,082,734.91**	**1,088,518.38**	**1,080,144.91**	**1,073,901.05**	**859,032.12**
2018 FC Operating Account Balance	209,071.17	20,943.17	209,013.17	208,983.17	208,953.17	208,923.17	8,893.17	8,888.17	8,883.17	8,878.17	8,873.17	8,868.17
2018 Paragon Acct Balance	145,261.16	216,622.02	242,218.97	248,029.25	203,962.93	209,256.98	205,413.30	216,556.91	216,601.29	196,398.33	154,406.42	194,736.74
2018 Money Market Balance	60,133.05	60,134.78	60,136.23	60,138.52	60,139.78	60,141.15	60,147.96	60,150.46	60,151.84	60,154.25	60,157.32	60,159.88
2018 NCCA Investor Account	540,048.48	561,427.23	545,421.98	538,828.91	540,703.32	542,618.16	738,079.22	751,940.50	754,282.86	755,308.30	713,893.82	724,659.53
2018 TOTAL Bank Balance	**954,513.86**	**859,127.20**	**1,056,790.35**	**1,055,979.85**	**1,013,759.20**	**1,020,939.46**	**1,012,533.65**	**1,037,536.04**	**1,039,919.16**	**1,020,739.05**	**937,330.73**	**988,424.32**
2017 FC Operating Account Balance	86,856.19	172,472.12	191,687.33	217,492.85	267,907.38	237,263.95	240,913.26	244,511.47	256,948.12	250,500.71	238,807.23	209,229.17
2017 Paragon Acct Balance	60,153.73	60,179.28	60,202.37	60,227.94	60,252.70	60,278.29	60,303.07	60,328.68	60,354.30	68,701.40	85,832.33	75,400.06
2017 Money Market Balance	60,102.99	60,104.22	60,105.11	60,106.72	60,108.03	60,109.35	60,117.89	60,119.42	60,121.66	60,124.16	60,126.94	60,129.23
2017 NCCA Investor Account	464,946.00	473,294.35	483,527.05	488,732.83	495,095.72	500,410.18	503,842.00	513,763.05	514,800.07	524,538.00	529,931.61	536,383.00
2017 TOTAL Bank Balance	**672,058.91**	**766,049.97**	**795,521.86**	**826,560.34**	**883,363.83**	**858,061.77**	**865,176.22**	**878,722.62**	**892,224.15**	**903,864.27**	**914,698.11**	**881,141.46**
2016 FC Operating Account Balance	$230,250.66	$266,134.50	$298,408.08	$313,341.03	$325,396.79	$135,942.16	$136,007.85	$56,554.39	$77,483.33	$87,186.88	$67,986.16	$52,331.90
2016 Paragon Acct Balance								$60,000.00	$60,053.29	$60,077.97	$60,103.49	$60,128.19
2016 Money Market Balance	$60,072.94	$60,075.49	$60,077.87	$60,080.41	$60,082.87	$60,085.42	$60,087.88	$60,089.50	$60,090.47	$60,092.52	$60,094.23	$60,101.35
2016 NCCA Investor Account	$294,585.45	$279,695.40	$276,599.96	$291,163.00	$292,899.69	$444,353.05	$442,552.86	$454,016.21	$456,285.76	$457,703.83	$454,944.37	$458,711.69
2016 TOTAL Bank Balance	**$584,909.05**	**$605,905.39**	**$635,085.91**	**$664,584.44**	**$678,379.35**	**$640,380.63**	**$638,648.59**	**$630,660.10**	**$653,912.85**	**$665,061.20**	**$643,128.25**	**$631,273.13**
2021 NCCA-PAC	$67,882.60	$69,847.18	$71,714.61									
2020 NCCA-PAC	$99,697.30	$102,454.46	$102,203.85	$104,733.32	$107,624.94	$110,307.98	$112,938.17	$116,650.29	$117,108.11	$104,078.52	$65,710.19	$65,799.42
2019 NCCA-PAC	$65,668.01	$65,278.32	$65,575.75	$71,360.80	$74,631.13	$77,526.48	$80,319.97	$83,025.96	$87,098.35	$92,361.11	$95,452.67	$98,660.93
2018 NCCA-PAC	$95,845.65	$99,079.05	$101,455.22	$103,946.82	$98,930.63	$87,691.23	$90,738.95	$93,231.28	$95,276.40	$87,200.71	$62,970.14	$65,668.01
2017 NCCA-PAC	$59,364.12	$60,520.35	$60,816.20	$68,677.89	$71,860.44	$75,076.72	$78,071.28	$81,268.31	$84,378.26	$86,520.63	$91,804.30	$93,496.62
2016 NCCA-PAC	$82,210.65	$83,145.65	$74,149.30	$72,389.43	$72,389.43	$73,669.14	$75,950.19	$76,580.16	$73,194.25	$76,021.77	$60,142.81	$62,356.39

Income

2021 Dues	66156.33	34374.10	50323.74	21085.83
2022 Dues			548.00	
2020 Partner Program	597.32			
2021 Partner Program	7373.54	2700.00		
2021 virtual Spring Conference	6350.00	9330.00	12050.00	43960.00
2021 Fall Convention				
CA Seminars				

2021 CA certification	13625.00	6600.00	7375.00	5775.00								
CCA Recert	337.86	285.30	965.30	410.39								
2020 Xray Recertification	1120.00	2198.64	632.78									
2021 Xray Recertification												
2021 Xray Certification	3165.00	3500.00	3850.00	5450.00								
DC Seminars												
Online Co Sponsor Seminars	977.50	185.25	5.00	9.75								
Co-Sponsor Seminars												
Dry Needling Seminar												
Talcott Seminars	2765.00											
Advertisments/Sponsors	750.00	780.00	1140.00	1390.00								
Affiliate Income	403.50	1971.00	498.00	802.50								
Interest	35.23	24.29	37.94	41.79								
Membership Development	337.43											
Donations												
Medova Income	285.00	255.00	55.00									
NC Unclaimed Property												
Monthly Income Total	**$104,278.71**	**$62,203.58**	**$77,480.76**	**$78,925.26**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**

Expense				
Payroll & Taxes	21740.58	22419.52	22,383.78	37040.79
PPP Loan			-50,662.00	
Payroll Expense	226.36	134.66	134.66	134.66
Employee 401K Match		5547.38		
Condo Fees	410.07		820.14	422.37
Vehicle Lease	474.65	474.65	474.65	474.65
Vehicle Expense	35.27	35.22	38.59	40.85
Insurance- BCBS	2348.53	2348.53	2,348.53	2348.50
Usable	30.00		32.40	16.20
Bank & Service Chgs	2761.23	3304.09	1,888.09	2504.20
Website - 1TS & WTE Solutions	11.25	11.25	11.25	11.25
Copier Lease	745.46	901.16	745.46	745.46
Communications	270.26			
Social Media Investment	2000.00			
AT&T		147.10	294.20	147.46
Heather Phone			170.26	
Rachael Cell			100.00	
West Fax		17.77		24.30
RingCentral	187.32	187.88	187.88	187.88
Zoom	244.99	244.99	244.99	
Constant Contact(Email)	30.00	30.00	30.00	30.00
Texting Platform				
GoToTraining				
Postal Machine - Lease & Service	434.96		76.50	434.96
General Office	700.99			378.40
Staff Education	275.00		120.00	
CEO & Board Development				
Office Supplies	362.95	75.40	33.33	64.72
Misc Meetings & Dinner		109.10	151.07	

Parking												
District Mtg HQ Expense												
Temporary Staff												
Donations												
One chiropractic												
Janitorial Services	300.00		300.00	150.00								
Electricity	114.32		108.89	106.43								
Condo Improvements												
Tarheels for Life												
Florence Relief fund												
The Patriot Project												
Technology Expense	2155.56	5991.59	424.46	382.12								
YourMembership												
Postage		506.95										
Board & Officer Meetings	4552.08	494.26		609.49								
Dues & Subscriptions	5190.00			325.00								
Public Relations	16547.63	551.20	1,658.19	5752.43								
Opioid Prevention Summit		500.00										
Accountant		13500.00										
Legal												
NCLC Meeting												
Membership Development		1807.00										
Insurance - D&O			2,042.00									
Insurance - Property & WC		6.00										
Retirement Admin Fee			375.00									
COCSA Meeting		909.37	1,283.84									
Taxes & Licenses		73.24										
Legislative												
Lobbyist	4500.00	5252.00	9,000.00									
Store Merchandise												
Repairs & Maintenance			244.00									
Spring Conference 2021			1,100.00	60.76								
Fall Convention 2021												
2023 Spring Conference	4000.00											
District Meetings												
2020 Partner Program Refunds												
Social Media Investment		2000.00	2,000.00	2000.00								
CA Seminars												
CCA Recertification												
Xray Recertification												
2021 Xray Certification		5752.20		1225.00								
2021 CCA Certification			1,161.08	873.62								
Tax for Digital programs												
2021 CCA Recert												
2020 Xray Recert												
DC Seminars												
Pediatric Seminar												
Dry Needling Seminar			89.50									
Monthly Expenses Total	**$70,649.46**	**$73,332.51**	**-$589.26**	**$56,491.50**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**