

**PROJECTED CASH FLOW BASED ON HISTORICAL FIGURE AND ESTIMATES**

Category	1/1/2021	2/1/2021	3/1/2021	4/1/2021	5/1/2021	6/1/2021	7/1/2021	8/1/2021	9/1/2021	10/1/2021	11/1/2021	12/1/2021
Members:	635	641	645									
Members w/ Staff Membership	170	178	182									
Cash Flow Balance	381,250.62	414,879.87	403,750.94									
Delta	n/a	33,629.25	-11,128.93	-403,750.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2021 Paragon Acct Balance	381,250.62	430,863.89	401,473.12									
2021 Money Market Balance	60,259.58	60,263.02	60,265.98									
2021 NCCA Investor Account	899,277.78	890,251.42	904,622.46									
2021 TOTAL Bank Balance	1,340,787.98	1,381,378.33	1,366,361.56									
2020 Paragon Acct Balance	243,826.81	293,218.18	310,284.38	306,679.96	287,207.17	275,671.07	280,510.07	306,174.14	340,633.40	348,255.45	336,835.00	349,642.84
2020 Money Market Balance	60,231.32	60,236.42	60,239.05	60,240.68	60,241.17	60,241.68	60,242.18	60,244.02	60,245.89	60,247.11	60,248.73	60,250.47
2020 NCCA Investor Account	814,920.43	809,484.27	769,246.58	676,665.06	731,402.97	761,634.31	779,675.77	811,222.49	840,422.38	825,745.94	814,178.93	876,110.32
2020 TOTAL Bank Balance	1,118,978.56	1,162,938.87	1,139,770.01	1,043,585.70	1,078,851.31	1,097,547.06	1,120,428.02	1,177,640.65	1,241,301.67	1,234,248.50	1,211,262.66	1,286,003.63
2019 FC Operating Account Balance	8,863.17	8,858.17	8,853.17	8,848.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2019 Paragon Acct Balance	194,736.74	256,797.27	235,234.32	244,155.09	250,183.76	244,916.06	247,667.10	248,010.85	263,771.80	245,698.62	229,328.00	
2019 Money Market Balance	60,611.35	60,612.89	60,614.15	60,616.93	60,619.04	60,619.95	60,200.96	60,201.51	60,211.19	60,221.25	60,225.37	60,228.41
2019 NCCA Investor Account	688,180.65	727,627.89	746,348.78	750,526.10	771,133.58	739,391.74	773,119.82	774,522.55	764,535.39	774,225.04	784,347.68	798,803.71
2019 TOTAL Bank Balance	952,391.91	1,053,896.22	1,051,050.42	1,064,146.29	1,081,936.38	1,044,927.75	1,080,987.88	1,082,734.91	1,088,518.38	1,080,144.91	1,073,901.05	859,032.12
2018 FC Operating Account Balance	209,071.17	20,943.17	209,013.17	208,983.17	208,953.17	208,923.17	8,893.17	8,888.17	8,883.17	8,878.17	8,873.17	8,868.17
2018 Paragon Acct Balance	145,261.16	216,622.02	242,218.97	248,029.25	203,962.93	209,256.98	205,413.30	216,556.91	216,601.29	196,398.33	154,406.42	194,736.74
2018 Money Market Balance	60,133.05	60,134.78	60,136.23	60,138.52	60,139.78	60,141.15	60,147.96	60,150.46	60,151.84	60,154.25	60,157.32	60,159.88
2018 NCCA Investor Account	540,048.48	561,427.23	545,421.98	538,828.91	540,703.32	542,618.16	738,079.22	751,940.50	754,282.86	755,308.30	713,893.82	724,659.53
2018 TOTAL Bank Balance	954,513.86	859,127.20	1,056,790.35	1,055,979.85	1,013,759.20	1,020,939.46	1,012,533.65	1,037,536.04	1,039,919.16	1,020,739.05	937,330.73	988,424.32
2017 FC Operating Account Balance	86,856.19	172,472.12	191,687.33	217,492.85	267,907.38	237,263.95	240,913.26	244,511.47	256,948.12	250,500.71	238,807.23	209,229.17
2017 Paragon Acct Balance	60,153.73	60,179.28	60,202.37	60,227.94	60,252.70	60,278.29	60,303.07	60,328.68	60,354.30	68,701.40	85,832.33	75,400.06
2017 Money Market Balance	60,102.99	60,104.22	60,105.11	60,106.72	60,108.03	60,109.35	60,117.89	60,119.42	60,121.66	60,124.16	60,126.94	60,129.23
2017 NCCA Investor Account	464,946.00	473,294.35	483,527.05	488,732.83	495,095.72	500,410.18	503,842.00	513,763.05	514,800.07	524,538.00	529,931.61	536,383.00
2017 TOTAL Bank Balance	672,058.91	766,049.97	795,521.86	826,560.34	883,363.83	858,061.77	865,176.22	878,722.62	892,224.15	903,864.27	914,698.11	881,141.46
2016 FC Operating Account Balance	\$230,250.66	\$266,134.50	\$298,408.08	\$313,341.03	\$325,396.79	\$135,942.16	\$136,007.85	\$56,554.39	\$77,483.33	\$87,186.88	\$67,986.16	\$52,331.90
2016 Paragon Acct Balance								\$60,000.00	\$60,053.29	\$60,077.97	\$60,103.49	\$60,128.19
2016 Money Market Balance	\$60,072.94	\$60,075.49	\$60,077.87	\$60,080.41	\$60,082.87	\$60,085.42	\$60,087.88	\$60,089.50	\$60,090.47	\$60,092.52	\$60,094.23	\$60,101.35
2016 NCCA Investor Account	\$294,585.45	\$279,695.40	\$276,599.96	\$291,163.00	\$292,899.69	\$444,353.05	\$442,552.86	\$454,016.21	\$456,285.76	\$457,703.83	\$454,944.37	\$458,711.69
2016 TOTAL Bank Balance	\$584,909.05	\$605,905.39	\$635,085.91	\$664,584.44	\$678,379.35	\$640,380.63	\$638,648.59	\$630,660.10	\$653,912.85	\$665,061.20	\$643,128.25	\$631,273.13
2021 NCCA-PAC	\$67,882.60	\$69,847.18	\$71,714.61									
2020 NCCA-PAC	\$99,697.30	\$102,454.46	\$102,203.85	\$104,733.32	\$107,624.94	\$110,307.98	\$112,938.17	\$116,650.29	\$117,108.11	\$104,078.52	\$65,710.19	\$65,799.42
2019 NCCA-PAC	\$65,668.01	\$65,278.32	\$65,575.75	\$71,360.80	\$74,631.13	\$77,526.48	\$80,319.97	\$83,025.96	\$87,098.35	\$92,361.11	\$95,452.67	\$98,660.93
2018 NCCA-PAC	\$95,845.65	\$99,079.05	\$101,455.22	\$103,946.82	\$98,930.63	\$87,691.23	\$90,738.95	\$93,231.28	\$95,276.40	\$87,200.71	\$62,970.14	\$65,668.01
2017 NCCA-PAC	\$59,364.12	\$60,520.35	\$60,816.20	\$68,677.89	\$71,860.44	\$75,076.72	\$78,071.28	\$81,268.31	\$84,378.26	\$86,520.63	\$91,804.30	\$93,496.62
2016 NCCA-PAC	\$82,210.65	\$83,145.65	\$74,149.30	\$72,389.43	\$72,389.43	\$73,669.14	\$75,950.19	\$76,580.16	\$73,194.25	\$76,021.77	\$60,142.81	\$62,356.39

Income		
2021 Dues	66156.33	34374.10
2020 Partner Program	597.32	
2021 Partner Program	7373.54	2700.00
2021 virtual Spring Conference	6350.00	9330.00
2021 Fall Convention		
CA Seminars		
2021 CA certification	13625.00	6600.00
CCA Recert	337.86	285.30

2020 Xray Recertification	1120.00	2198.64
2021 Xray Recertification		
2021 Xray Certification	3165.00	3500.00
DC Seminars		
Online Co Sponsor Seminars	977.50	185.25
Co-Sponsor Seminars		
Dry Needling Seminar		
Talcott Seminars	2765.00	
Advertisements/Sponsors	750.00	780.00
Affiliate Income	403.50	1971.00
Interest	35.23	24.29
Membership Development	337.43	
Donations		
Medova Income	285.00	255.00
NC Unclaimed Property		

<b>Monthly Income Total</b>	<b>\$104,278.71</b>	<b>\$62,203.58</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
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Expense

Payroll & Taxes	21740.58	22419.52
Payroll Expense	226.36	134.66
Employee 401K Match		5547.38
Condo Fees	410.07	
Vehicle Lease	474.65	474.65
Vehicle Expense	35.27	35.22
Insurance- BCBS	2348.53	2348.53
Usable	30.00	
Bank & Service Chgs	2761.23	3304.09
Website - ITS & WTE Solutions	11.25	11.25
Copier Lease	745.46	901.16
Communications	270.26	
Social Media Investment	2000.00	
AT&T		147.10
Heather Phone		
Rachael Cell		
West Fax		17.77
RingCentral	187.32	187.88
Zoom	244.99	244.99
Constant Contact(Email)	30.00	30.00
Texting Platform		
GoToTraining		
Postal Machine - Lease & Service	434.96	
General Office	700.99	
Staff Education	275.00	
CEO & Board Development		
Office Supplies	362.95	75.40
Misc Meetings & Dinner		109.10
Parking		
District Mtg HQ Expense		
Temporary Staff		
Donations		

