

## PROJECTED CASH FLOW BASED ON HISTORICAL FIGURE AND ESTIMATES

Category	1/1/2020	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020
Members:	631	636	637	640								
Members w/ Staff Membership	171	182	185									
Cash Flow Balance	303,791.21	305,046.96	313,161.90	313,161.90								
Delta	n/a	1,255.75	8,114.94	0.00								
2020 Paragon Acct Balance	243,826.81	293,218.18	310,284.38	306,679.96								
2020 Money Market Balance	60,236.42	60,239.05	60,240.68	60,243.45								
2020 NCCA Investor Account	814,920.43	809,484.27	769,246.58	676,665.06								
2020 TOTAL Bank Balance	1,118,983.66	1,162,941.50	1,139,771.64	1,043,588.47	0.00	0.00	0.00	0.00				
2019 FC Operating Account Balance	8,863.17	8,858.17	8,853.17	8,848.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
2019 Paragon Acct Balance	194,736.74	256,797.27	235,234.32	244,155.09	250,183.76	244,916.06	247,667.10	248,010.85	263,771.80	245,698.62	229,328.00	
2019 Money Market Balance	60,611.35	60,612.89	60,614.15	60,616.93	60,619.04	60,619.95	60,200.96	60,201.51	60,211.19	60,221.25		
2019 NCCA Investor Account	688,180.65	727,627.89	746,348.78	750,526.10	771,133.58	739,391.74	773,119.82	774,522.55				
2019 TOTAL Bank Balance	952,391.91	1,053,896.22	1,051,050.42	1,064,146.29	1,081,936.38	1,044,927.75	1,080,987.88	1,082,734.91				
2018 FC Operating Account Balance	209,071.17	20,943.17	209,013.17	208,983.17	208,953.17	208,923.17	8,893.17	8,888.17	8,883.17	8,878.17	8,873.17	8,868.17
2018 Paragon Acct Balance	145,261.16	216,622.02	242,218.97	248,029.25	203,962.93	209,256.98	205,413.30	216,556.91	216,601.29	196,398.33	154,406.42	194,736.74
2018 Money Market Balance	60,133.05	60,134.78	60,136.23	60,138.52	60,139.78	60,141.15	60,147.96	60,150.46	60,151.84	60,154.25	60,157.32	60,159.88
2018 NCCA Investor Account	540,048.48	561,427.23	545,421.98	538,828.91	540,703.32	542,618.16	738,079.22	751,940.50	754,282.86	755,308.30	713,893.82	724,659.53
2018 TOTAL Bank Balance	954,513.86	859,127.20	1,056,790.35	1,055,979.85	1,013,759.20	1,020,939.46	1,012,533.65	1,037,536.04	1,039,919.16	1,020,739.05	937,330.73	988,424.32
2017 FC Operating Account Balance	86,856.19	172,472.12	191,687.33	217,492.85	267,907.38	237,263.95	240,913.26	244,511.47	256,948.12	250,500.71	238,807.23	209,229.17
2017 Paragon Acct Balance	60,153.73	60,179.28	60,202.37	60,227.94	60,252.70	60,278.29	60,303.07	60,328.68	60,354.30	68,701.40	85,832.33	75,400.06
2017 Money Market Balance	60,102.99	60,104.22	60,105.11	60,106.72	60,108.03	60,109.35	60,117.89	60,119.42	60,121.66	60,124.16	60,126.94	60,129.23
2017 NCCA Investor Account	464,946.00	473,294.35	483,527.05	488,732.83	495,095.72	500,410.18	503,842.00	513,763.05	514,800.07	524,538.00	529,931.61	536,383.00
2017 TOTAL Bank Balance	672,058.91	766,049.97	795,521.86	826,560.34	883,363.83	858,061.77	865,176.22	878,722.62	892,224.15	903,864.27	914,698.11	881,141.46
2016 FC Operating Account Balance	\$230,250.66	\$266,134.50	\$298,408.08	\$313,341.03	\$325,396.79	\$135,942.16	\$136,007.85	\$56,554.39	\$77,483.33	\$87,186.88	\$67,986.16	\$52,331.90
2016 Paragon Acct Balance								\$60,000.00	\$60,053.29	\$60,077.97	\$60,103.49	\$60,128.19
2016 Money Market Balance	\$60,072.94	\$60,075.49	\$60,077.87	\$60,080.41	\$60,082.87	\$60,085.42	\$60,087.88	\$60,089.50	\$60,090.47	\$60,092.52	\$60,094.23	\$60,101.35
2016 NCCA Investor Account	\$294,585.45	\$279,695.40	\$276,599.96	\$291,163.00	\$292,899.69	\$444,353.05	\$442,552.86	\$454,016.21	\$456,285.76	\$457,703.83	\$454,944.37	\$458,711.69
2016 TOTAL Bank Balance	\$584,909.05	\$605,905.39	\$635,085.91	\$664,584.44	\$678,379.35	\$640,380.63	\$638,648.59	\$630,660.10	\$653,912.85	\$665,061.20	\$643,128.25	\$631,273.13
2015 Operating Account Balance	\$290,610.89	\$166,251.27	\$160,955.77	\$180,672.90	\$182,694.76	\$151,619.25	\$177,779.34	\$180,607.10	\$193,286.91	\$206,115.48	\$208,099.21	\$218,815.90
2015 Money Market Balance	\$60,042.99	\$60,045.46	\$60,047.77	\$60,050.08	\$60,052.48	\$60,054.79	\$60,057.80	\$60,061.30	\$60,064.80	\$60,068.70	\$60,071.72	\$60,075.92
2015 NCCA Investor Account	\$149,058.97	\$298,094.01	\$308,734.93	\$306,753.89	\$307,549.94	\$308,033.76	\$303,478.93	\$306,247.20	\$291,731.50	\$283,860.83	\$298,149.85	\$298,708.57
2015 TOTAL Bank Balance	\$499,712.85	\$524,390.74	\$529,738.47	\$547,476.87	\$550,297.18	\$519,707.80	\$541,316.07	\$546,915.60	\$545,083.21	\$550,045.01	\$566,320.78	\$577,600.39
2020 NCCA-PAC												
2019 NCCA-PAC	\$65,668.01	\$65,278.32	\$65,575.75	\$71,360.80	\$74,631.13	\$77,526.48	\$80,319.97					
2018 NCCA-PAC	\$95,845.65	\$99,079.05	\$101,455.22	\$103,946.82	\$98,930.63	\$87,691.23	\$90,738.95	\$93,231.28	\$95,276.40	\$87,200.71	\$62,970.14	\$65,668.01
2017 NCCA-PAC	\$59,364.12	\$60,520.35	\$60,816.20	\$68,677.89	\$71,860.44	\$75,076.72	\$78,071.28	\$81,268.31	\$84,378.26	\$86,520.63	\$91,804.30	\$93,496.62
2016 NCCA-PAC	\$82,210.65	\$83,145.65	\$74,149.30	\$72,389.43	\$72,389.43	\$73,669.14	\$75,950.19	\$76,580.16	\$73,194.25	\$76,021.77	\$60,142.81	\$62,356.39
2015 NCCA-PAC	\$51,545.41	\$52,534.89	\$54,178.20	\$55,926.76	\$57,546.02	\$63,110.64	\$64,758.06	\$67,626.79	\$70,373.74	\$74,612.49	\$78,947.27	\$80,508.67

Income

2020 Dues	44095.52	37417.44	36093.37	
2019 Partner Program				
2020 Partner Program	4461.68	966.66	791.66	
2020 Spring Conference	13715.00	11337.93	3115.00	
2020 Fall Convention				

2019 Fall Convention	400.00		
CA Seminars			
2020 CA certification	12525.00	4885.00	2926.00
CCA Recert	3010.00	1920.00	2725.00
2020 Xray certification	19400.00	6975.00	5750.00
2019 Xray Recertification	2435.00	1680.00	870.00
2020 Xray Recertification			
DC Seminars			
Online Co Sponsor Seminars	942.75	278.50	27.25
Co-Sponsor Seminars			
Chiro Opioid Awareness Summit			
Talcott Seminar			
Pediatric Seminar			
Advertisements/Sponsors	860.00	1040.00	660.00
Affiliate Income	2381.00	625.00	579.00
Interest	118.13	117.92	55.82
Membership Development			
Donations			
Medova Income		545.00	1090.00
NC Unclaimed Property			
Florence Relief Fund			

<b>Monthly Income Total</b>	<b>\$104,344.08</b>	<b>\$67,788.45</b>	<b>\$54,683.10</b>								
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Expense			
Payroll & Taxes	21199.73	21423.84	21,389.82
Payroll Expense	219.94	128.24	128.24
Employee 401K Match			4,940.00
Condo Fees	820.14		820.14
Vehicle Lease	474.65	474.65	474.65
Vehicle Expense		184.73	300.72
Insurance- BCBS	2055.87	2055.87	2,055.87
Usable		13.00	13.20
Bank & Service Chgs	2411.19	3578.19	2,392.65
Website - 1TS & WTE Solutions			11.25
Copier Lease	730.50	730.50	730.50
Communications			
AT&T	144.90		289.80
Time Warner			
Heather Phone	85.13	85.13	85.13
Rachael Cell	50.00	50.00	50.00
Fax			
RingCentral	207.95	204.17	204.17
Conference Call	14.99	14.99	14.99
Constant Contact(Email)	125.00	125.00	125.00
Texting Platform			441.00
GoToTraining	295.00	295.00	295.00

Postal Machine - Lease & Service			
General Office	171.33		77.91
Staff Education			986.02
CEO & Board Development	309.00		238.39
Office Supplies	14.95	116.46	175.91
Misc Meetings & Dinner		162.58	346.30
Parking	32.00		
District Mtg HQ Expense			
Temporary Staff			
Donations			
Janitorial Services	150.00	150.00	150.00
Electricity	119.07	123.22	129.46
Condo Improvements			750.00
Tarheels for Life			
Florence Relief fund			
The Patriot Project			
Technology Expense	124.41	5557.96	799.66
YourMembership			
Postage		10.12	6.95
Board & Officer Meetings			
2020 Cruise		64.59	1,528.65
Dues & Subscriptions	119.95	1000.00	
Public Relations	2693.74		109.22
Opioid Prevention Summit			
Accountant		13000.00	
Legal			426.00
NCLC Meeting	155.61	2766.92	
Membership Development	167.34	310.17	535.50
Insurance - D&O	2042.00		
Insurance - Property & WC			
Retirement Admin Fee	501.29		375.00
COCSA Meeting			
Taxes & Licenses			
Legislative		252.00	
Lobbyist	4500.00	9500.00	4,500.00
Store Merchandise			
Repairs & Maintenance	244.00		
Doctor of the Day			
Spring Conference 2019			
Fall Convention 2019			
Spring Conference 2020		2191.95	533.90
Fall Convention 2020			
District Meetings			
CA Seminars			
2020 Xray Certification	4200.00		
2020 CA Certification		1963.42	
CCA Recertification			
Xray Recertification			
2020 Xray Certification			
DC Seminars			

