## PROJECTED CASH FLOW BASED ON HISTORICAL FIGURE AND ESTIMATES

Category	1/1/2018	2/1/2018	3/1/2018	4/1/2018	5/1/2018	6/1/2018	7/1/2018	8/1/2018	9/1/2018	10/1/2018	11/1/2018	12/1/2018
Members:	614	623	633									
Members w/ Staff Membership	85	108	155									
Cash Flow Balance	586,084.77	635,181.59										
Delta	122,820.40	49,096.82										
2018 FC Operating Account Balance	209,071.17	20,943.17	209,013.17									
2018 Paragon Acct Balance	145,261.16	216,622.02	242,218.97									
2018 Money Market Balance	60,133.05	60,134.78	60,136.23									
2018 NCCA Investor Account	540,048.48	561,427.23	545,421.98									
2018 TOTAL Bank Balance	954,513.86	859,127.20	1,056,790.35									
2017 FC Operating Account Balance	86,856.19	172,472.12	191,687.33	217,492.85	267,907.38	237,263.95	240,913.26	244,511.47	256,948.12	250,500.71	238,807.23	209,229.17
2017 Paragon Acct Balance	60,153.73	60,179.28	60,202.37	60,227.94	60,252.70	60,278.29	60,303.07	60,328.68	60,354.30	68,701.40	85,832.33	75,400.06
2017 Money Market Balance	60,102.99	60,104.22	60,105.11	60,106.72	60,108.03	60,109.35	60,117.89	60,119.42	60,121.66	60,124.16	60,126.94	60,129.23
2017 NCCA Investor Account	464,946.00	473,294.35	483,527.05	488,732.83	495,095.72	500,410.18	503,842.00	513,763.05	514,800.07	524,538.00	529,931.61	536,383.00
2017 TOTAL Bank Balance	672,058.91	766,049.97	795,521.86	826,560.34	883,363.83	858,061.77	865,176.22	878,722.62	892,224.15	903,864.27	914,698.11	881,141.46
2016 FC Operating Account Balance	\$230,250.66	\$266,134.50	\$298,408.08	\$313,341.03	\$325,396.79	\$135,942.16	\$136,007.85	\$56,554.39	\$77,483.33	\$87,186.88	\$67,986.16	\$52,331.90
2016 Paragon Acct Balance								\$60,000.00	\$60,053.29	\$60,077.97	\$60,103.49	\$60,128.19
2016 Money Market Balance	\$60,072.94	\$60,075.49	\$60,077.87	\$60,080.41	\$60,082.87	\$60,085.42	\$60,087.88	\$60,089.50	\$60,090.47	\$60,092.52	\$60,094.23	
2016 NCCA Investor Account	\$294,585.45	\$279,695.40	\$276,599.96	\$291,163.00	\$292,899.69	\$444,353.05	\$442,552.86	\$454,016.21	\$456,285.76	\$457,703.83	\$454,944.37	\$458,711.69
2016 TOTAL Bank Balance	\$584,909.05	\$605,905.39	\$635,085.91	\$664,584.44	\$678,379.35	\$640,380.63	\$638,648.59	\$630,660.10	\$653,912.85	\$665,061.20	\$643,128.25	\$571,171.78
2015 Operating Account Balance	\$290,610.89	\$166,251.27	\$160,955.77	\$180,672.90	\$182,694.76	\$151,619.25	\$177,779.34	\$180,607.10	\$193,286.91	\$206,115.48	\$208,099.21	\$218,815.90
2015 Money Market Balance	\$60,042.99	\$60,045.46	\$60,047.77	\$60,050.08	\$60,052.48	\$60,054.79	\$60,057.80	\$60,061.30	\$60,064.80	\$60,068.70	\$60,071.72	\$60,075.92
2015 NCCA Investor Account	\$149,058.97	\$298,094.01	\$308,734.93	\$306,753.89	\$307,549.94	\$308,033.76	\$303,478.93	\$306,247.20	\$291,731.50	\$283,860.83	\$298,149.85	\$298,708.57
2015 TOTAL Bank Balance	\$499,712.85	\$524,390.74	\$529,738.47	\$547,476.87	\$550,297.18	\$519,707.80	\$541,316.07	\$546,915.60	\$545,083.21	\$550,045.01	\$566,320.78	\$577,600.39
2014 Bank Statement Monthly Balance	\$53,300.22	\$113,353.23	\$130,404.06	\$155,125.65	\$160,382.78	\$131,745.73	\$180,369.97	\$179,778.16	\$193,528.76	\$187,645.27	\$159,634.06	\$257,557.59
2014 Money Market Balance	\$60,010.96	\$60,014.53	\$60,017.75	\$60,020.30	\$60,022.77	\$60,025.32	\$60,027.78	\$60,030.33	\$60,032.88	\$60,035.35	\$60,037.90	\$60,040.45
2014 NCCA Investor Account	\$142,394.35	\$139,106.05	\$145,713.21	\$145,000.21	\$144,456.46	\$147,130.11	\$149,464.94	\$146,602.77	\$150,064.77	\$146,595.96	\$148,461.49	
2014 TOTAL Bank Balance	\$255,705.53	\$312,473.81	\$336,135.02	\$360,146.16	\$364,862.01	\$338,901.16	\$389,862.69	\$386,411.26	\$403,626.41	\$394,276.58	\$368,133.45	\$317,598.04
2018 NCCA-PAC	\$95,845.65	\$99,079.05	\$101,455.22									
2017 NCCA-PAC	\$59,364.12	\$60,520.35	\$60,816.20	\$68,677.89	\$71,860.44	\$75,076.72	\$78,071.28	\$81,268.31	\$84,378.26	\$86,520.63	\$91,804.30	\$93,496.62
2016 NCCA-PAC	\$82,210.65	\$83,145.65	\$74,149.30	\$72,389.43	\$72,389.43	\$73,669.14	\$75,950.19	\$76,580.16	\$73,194.25	\$76,021.77	\$60,142.81	\$62,356.39
2015 NCCA-PAC	\$51,545.41	\$52,534.89	\$54,178.20	\$55,926.76	\$57,546.02	\$63,110.64	\$64,758.06	\$67,626.79	\$70,373.74	\$74,612.49	\$78,947.27	\$80,508.67

## Income

2017 Dues 2018 Dues 43753.15 2017 Partner Program 1250.00

 2018 Partner Program
 9837.48

 2017 Fall Convention
 850.00

 2018 Spring Conference
 6190.00

**CA Seminars** 

 2018 CA Certification
 7625.00

 CCA Recert
 140.00

 Xray certification
 17580.00

Xray Recertification	2820.00

DC Seminars

Online Seminars 2408.25 Co-Sponsor 700.00

Advertisments/Sponsors 1580.00 Affiliate Income 1107.74 Interest 80.11

Membership Development

Copier Lease Telephone Donations

## Monthly Income Total

\$95,921.73

## Expense

Payroll	& Taxes	20154.33	
Condo I	ees	390.54	
Vehicle	Lease	500.00	
Vehicle	Expense	130.68	183.25
Insuran	ce- BCBS	1996.10	2074.70
Bank &	Service Chgs	2833.39	
Website	e - 1TS & WTE Solutions		22.50
Copier I	Lease	908.08	847.86
Commu	inications		
	Time Warner	212.70	212.70
	Heather Phone		85.13
	Rachael Cell	37.00	50.00
	Fax	39.84	82.72
	RingCentral	200.63	201.87
	Conference Call	14.99	14.99
	Constant Contact	125.00	125.00
	GoToTraining	295.00	
Postal N	Machine - Lease & Service	517.75	244.88
Genera	l Office	90.18	
	Staff Education	150.00	140.00
	Office Supplies	316.53	384.60
	Misc Meetings & Dinner	304.51	
	Parking	20.00	
	District Mtg HQ Expense		
	Temporary Staff		
	Donations		
	Janitorial Services	150.00	150.00
	Electricity	133.07	
	Condo Improvements	244.00	
	Tarheels for Life		
Comput	ter	247.50	72.50

Postage         1050.00         86.24           Board & Officer Meetings         4598.76         12.14           Dues & Subscriptions         600.00         286.00           Public Relations         286.00           Accountant         3285.00         174.61           Legal         829.50         174.61           Membership Development         503.73         332.25           Insurance - D&O         180.00         281.25           COCSA Meeting         281.25         281.25           COCSA Meeting         252.00         4500.00           Store Merchandise         252.00         4500.00           Store Merchandise         07fice Relocation         000         4500.00           Doctor of the Day         1015.12         Fall Convention 2018         370.00         342.00           Spring Conference 2019         District Meetings         342.00         342.00         342.00
Dues & Subscriptions Public Relations Accountant Legal 829.50 NCLC Meeting 174.61 Membership Development 503.73 332.25 Insurance - D&O Insurance - Property & WC Retirement Admin Fee 281.25 COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Public Relations  Accountant Legal 829.50  NCLC Meeting 174.61  Membership Development 503.73 332.25  Insurance - D&O Insurance - Property & WC Retirement Admin Fee 281.25  COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00  Store Merchandise  Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Accountant Legal 829.50  NCLC Meeting 174.61  Membership Development 503.73 332.25  Insurance - D&O Insurance - Property & WC Retirement Admin Fee 281.25  COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00  Store Merchandise  Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Legal 829.50  NCLC Meeting 174.61  Membership Development 503.73 332.25  Insurance - D&O  Insurance - Property & WC  Retirement Admin Fee 281.25  COCSA Meeting  Taxes & Licenses  Legislative 252.00  Lobbyist 4000.00 4500.00  Store Merchandise  Office Relocation  Doctor of the Day  Spring Conference 2018  Fall Convention 2018  Spring Conference 2019  District Meetings 342.00
NCLC Meeting 174.61  Membership Development 503.73 332.25  Insurance - D&O Insurance - Property & WC Retirement Admin Fee 281.25  COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00  Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
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Insurance - Property & WC Retirement Admin Fee 281.25 COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 1015.12 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Retirement Admin Fee 281.25 COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
COCSA Meeting Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 1015.12 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Taxes & Licenses Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Legislative 252.00 Lobbyist 4000.00 4500.00 Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 1015.12 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Lobbyist 4000.00 4500.00  Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
Store Merchandise Office Relocation Doctor of the Day  Spring Conference 2018 Fall Convention 2018 Spring Conference 2019 District Meetings  342.00
Office Relocation Doctor of the Day  Spring Conference 2018 1015.12 Fall Convention 2018 Spring Conference 2019 District Meetings 342.00
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District Meetings 342.00
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CA Seminars
2018 Xray Certification 3604.84 5702.34
CA Certification 1284.26 1334.62
CCA Recertification
Xray Recertification

**DC Seminars** 

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