

North Carolina Chiropractic Association

Profit & Loss

January through December 2020

	<u>Jan - Dec 20</u>
Income	
2020 Partner Program	
48265 · Districts	3,150.00
48266 · Spring	14,730.78
48267 · Fall	13,033.96
48268 · Advertising	5,791.04
2020 Partner Program - Other	-2,250.00
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Total 2020 Partner Program	34,455.78
Investment Income	
46002 · Dividends & Interest	993.71
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Total Investment Income	993.71
Seminar Income	
43062 · Online Co-Sponsor Seminar	1,205.50
48214 · CA Certification	64,520.00
48231 · CCA Recert	27,572.85
48257 · 2019 XRay Recertification	4,515.00
48259 · 2020 XRay Certification	46,325.00
48270 · Dry Needling Seminar	4,412.52
48271 · 2020 Xray Recertification	33,839.23
48274 · Pediatric Seminar 2020	200.00
48275 · 2021 Xray Certification	8,250.00
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Total Seminar Income	190,840.10
40014 · Membership Dues 2020	361,276.15
40015 · Membership Dues 2021	53,468.00
41000 · Advertising/Newletter Income	8,420.00
48117 · Affiliate Income	6,137.42
48226 · Donations	-2,500.00
48256 · Fall Convention 2019	400.00
48260 · 2019 Partner Program	
48261 · Districts	300.00
48263 · Fall Convention	47.93
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Total 48260 · 2019 Partner Program	347.93
48269 · Spring Conference 2020	3,119.00
48272 · 2020 July Virtual Conference	67,403.17
48273 · 2020 Fall Virtual Convention	64,707.17
48276 · 2021 Partner Program	6,800.00
48401 · Medova Income	4,145.00
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Total Income	800,013.43
Expense	
Building Expenses	
55203 · Condo Fees	5,330.91
55207 · Janitorial Services	1,650.00
55210 · Condo Improvements	750.00
55219 · Electricity	1,309.06
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Total Building Expenses	9,039.97
Payroll Taxes	
50004 · FICA Tax - ER Portion	15,766.21
50005 · Medicare Tax - ER Portion	3,687.26
50006 · FUTA Tax	168.00
50007 · SUTA Tax	40.70
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Total Payroll Taxes	19,662.17

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Seminar Expenses	
50040 · Tax for Digital Programs	-2,029.65
55268 · 2020 Xray Certification	16,155.00
55631 · Dry Needling Seminar	354.74
55632 · 2020 CCA Certification	5,985.07
55633 · 2021 Xray Certification	4,875.00
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Total Seminar Expenses	25,340.16
Vehicle and Lease Expense	
50017 · Vehicle Expenses	1,898.91
50042 · Vehicle Lease Payments	5,695.80
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Total Vehicle and Lease Expense	7,594.71
50001 · Salaries & Wages	
50003 · Health Insurance	24,805.42
50027 · Employee 401k Match	4,940.00
50030 · Payroll Expense Fee	1,659.47
50043 · Retirement Admin Fee	1,595.00
55178 · Staff Education & Development	1,161.02
50001 · Salaries & Wages - Other	259,406.66
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Total 50001 · Salaries & Wages	293,567.57
50008 · Insurance - Prop. & WC	548.00
50009 · Insurance - D&O	4,800.00
50012 · Copier Lease	8,996.52
50013 · Postage	1,166.62
50014 · Communications	7,283.19
50015 · Legal Fees	8,060.00
50016 · Lobbyist	50,000.00
50019 · District Meetings	240.81
50020 · Accounting	13,000.00
50023 · Membership Development	1,277.41
50025 · General Office Expense	
55179 · Office Supplies	819.11
55180 · Misc Meetings & Dinners	906.64
55181 · Parking	-209.46
55183 · District Meeting HQ Expenses	224.18
55198 · Donations	10,000.00
50025 · General Office Expense - Other	515.68
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Total 50025 · General Office Expense	12,256.15
50026 · Repairs & Maintenance	546.99
50028 · Credit Card Fees & Bank Charges	24,461.93
50029 · Technology Expenses	26,194.75
50034 · Dues & Subscriptions	3,118.95
50035 · Taxes & Licenses	3,852.46
50039 · Postage Machine Lease	1,739.84
50050 · Social Media Investment	2,000.00
55001 · Public Relations	40,220.41
55020 · Board & Officer Meetings	
55024 · 2020 Cruise	12,524.26
55020 · Board & Officer Meetings - Other	1,966.34
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Total 55020 · Board & Officer Meetings	14,490.60
55021 · NCLC Meeting	3,612.23
55022 · COCSA Meeting	475.00
55023 · CEO & Board Development	2,423.13
55143 · Legislative	252.00

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55227 · 2020 Fall Convention	412.38
55228 · 2020 Spring Conference	3,471.36
55230 · July Virtual Conference 2020	481.77
55231 · Fall Virtual Conference 2020	599.09
66900 · Reconciliation Discrepancies	-0.01
Total Expense	<u>591,186.16</u>
Net Income	<u><u>208,827.27</u></u>