North Carolina Chiropractic Association
Annual Budget Performance

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2017 Actual Estimate	2018 Budget
Income						
Total District/Board Meeting Sponsors	5,000.00	5,000.00	$5,000	5,000.00	4,019.93	$6,000.00
Investment Income						
Seminar Income						
43021 · Sponsored Seminars					3,910.00	
43062 · Online Co-Sponsor Seminar					5,127.75	
2017 Talcott					299.00	
2017 Weiniger					1,990.00	
Xray Certification					57,260.75	
Xray Recert					37,606.69	
CA Certification					76,725.00	
CCA Recert					27,850.00	
Total Seminar Income	180,000.00	160,000.00	$210,000	214,000.00	210,769.19	$180,000.00
Membership Dues	395,000.00	400,000.00	$400,000	400,000.00	381,176.94	$390,000.00
Advertising/Newletter Income	13,000.00	12,000.00	$20,000	17,500.00	24,743.41	$20,000.00
Affiliate Income	6,000.00	9,000.00	$5,000	5,000.00	7,349.00	$6,000.00
Spring Conference	85,000.00	85,000.00	$85,000	85,000.00	85,921.00	$85,000.00
Fall Convention	85,000.00	85,000.00	$85,000	90,000.00	79,148.88	$85,000.00
Golf Tournament						
Donations						
Total Income	**769,000.00**	**756,000.00**	**$810,000**	**816,500.00**	**793,128.35**	**$772,000.00**

North Carolina Chiropractic Association
Annual Budget Performance

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2017 Actual Estimate	2018 Budget
Expense						
Payroll & Taxes	260,000.00	290,000.00	$325,000	325,000.00	235,753.69	$260,000.00
Insurance	42,000.00	42,000.00	$42,000	30,000.00	20,841.42	$24,000.00
Seminar Expenses						
Talcott					321.75	
2017 Weiniger					3,130.12	
Xray Certification					41,319.94	
Xray Recert					1,745.00	
CA Certification					8,723.06	
CCA Recert					675.83	
Total Seminar Expenses	70,000.00	65,000.00	$60,000	50,000.00	55,915.70	$55,000.00
Vehicle and Lease Expense						
50017 · Vehicle Expenses						
50042 · Vehicle Lease Payments						
Total Vehicle and Lease Expense	12,000.00	15,000.00	$12,000	10,000.00	9,000.00	$15,000.00
50008 · Insurance - Prop. & WC	3,000.00	3,000.00	$3,000	3,000.00	2,893.00	$3,000.00
50009 · Insurance - D&O	2,000.00	2,000.00	$2,000	2,000.00	1,729.00	$2,000.00
50010 · Condo Fees	75,000.00	18,000.00	$8,000	5,000.00	4,686.48	$5,000.00
50012 · Copier Lease	10,000.00	12,000.00	$12,000	10,000.00	9,328.77	$10,000.00
50013 · Postage	7,500.00	6,000.00	$6,000	4,000.00	3,422.90	$4,000.00
50014 · Communications	13,000.00	12,000.00	$10,000	10,000.00	9,025.10	$10,000.00
50015 · Legal Fees	12,000.00	12,000.00	$12,000	15,000.00	7,670.44	$20,000.00
50016 · Lobbyist/Legislative	45,000.00	40,000.00	$43,000	43,000.00	47,870.51	$48,000.00
50019 · District Meetings	5,000.00	5,000.00	$12,000	5,000.00	7,697.35	$6,000.00
50020 · Accounting	8,000.00	8,000.00	$8,000	8,000.00	5,000.00	$5,000.00
50023 · Membership Development	10,000.00	5,000.00	$5,000	5,000.00	6,845.54	$6,000.00
50025 · General Office Expense	20,000.00	20,000.00	$25,000	25,000.00	16,700.00	$20,000.00
50028 · Credit Card Fees & Bank Charges	15,000.00	20,000.00	$23,000	23,000.00	23,863.08	$24,000.00

North Carolina Chiropractic Association
Annual Budget Performance

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2017 Actual Estimate	2018 Budget
50029 · Computer Expenses	10,000.00	12,000.00	$17,000	17,000.00	16,499.29	$12,000.00
50034 · Dues & Subscriptions	1,500.00	2,000.00	$2,000	3,500.00	1,779.00	$2,000.00
50035 · Taxes & Licensures			$3,000	3,000.00	3,003.50	$3,000.00
50039 · Postage Machine Lease	3,000.00	3,000.00	$3,000	3,000.00	1,816.43	$3,000.00
50048 · Depreciation	6,000.00	13,000.00	$13,000	13,000.00	13,000.00	$13,000.00
55001 · Public Relations	2,000.00	10,000.00	$15,000	10,000.00	1,068.86	$60,000.00
55020 · Board & Officer Meetings	8,500.00	7,000.00	$15,000	17,000.00	13,658.36	$15,000.00
55021 · NCLC Meeting	4,000.00	4,000.00	$7,000	7,000.00	8,838.50	$7,000.00
55022 · COCSA Meeting	3,000.00	3,000.00	$3,000	4,000.00	33.64	$4,000.00
Fall Convention	60,000.00	60,000.00	$60,000	75,000.00	46,962.52	$60,000.00
Spring Conference	60,000.00	60,000.00	$60,000	75,000.00	49,406.19	$71,000.00
100th Anniversary Events				15,000.00	9,080.28	$0.00
Opioid Education Event						$8,000.00
Legislative		7,000.00	$4,000	1,000.00	2,662.05	$5,000.00
TOTAL EXPENSES	**769,000.00**	**756,000.00**	**$810,000**	**816,500.00**	**636,051.60**	**772,000.00**
NET INCOME	0.00	0.00	0.00		157,076.75	$0.00